



*Importing  
Quality*

*Exporting  
Integrity*



[easternfish.com](http://easternfish.com)



*At Eastern Fish we guard our reputation for integrity and trust as determinedly as we guard the quality of the shrimp, scallops, crab and lobster we deliver to you.*

*With every delivery we have one goal – earning your trust every single day.*

### **Begin with a Strong Foundation**

Eastern Fish Company began in 1974, primarily as a fish and crab trading company sourcing products from Alaska and Canada. By 1982, we re-directed our focus to the burgeoning farm raised shrimp industry and began supplying fresh, consistent, premium quality shrimp.

**Today, we are one of the world's largest importers and marketers of shrimp.**

**Eastern Fish is a leader in partnering with suppliers which implement and maintain procedures that enhance the sustainability of aquatic environments.**

Throughout our company's proud history, we have recognized the importance of sustaining the oceanic environment. Our active memberships in the industry's major trade associations include the National Fisheries Institute (NFI) and the Global Aquaculture Alliance (GAA).

### **Consider the Source**

Eastern works with multiple sourcing partners all over the world so we can supply you with premium quality seafood on a consistent, year-round basis. Our quality, consistency and service is unmatched in the industry.

Our sourcing network enables us to maximize favorable purchasing conditions globally. With a broad array of sources at our disposal, we are readily able to take advantage of market changes that create opportunistic purchasing windows. This approach ensures that we consistently deliver the highest quality product to customers at the best available price.



Sustainable Recipes

Freshness

Quality

Source Global

Responsible

Integrity

Reliable

## Environmental Responsibility

At Eastern Fish Company, we know that maintaining a healthy aquatic environment is the basis of a healthy food supply. We actively support efforts that promote environmental and social responsibility within the global aquaculture community.

Now more than ever, it is important to choose your suppliers and marketing partners based on their commitment not only to our industry, but to the environment as well. To promote responsible industry stewardship, we partner with suppliers that implement and maintain BAP standards as well as other globally accepted sustainable standards.

**Sustainability, certification and traceability are the cornerstones of our everyday process. As members of the global community we are committed to making a positive difference and take our social responsibilities seriously.**

## Global Distribution

From international food distribution companies and regional ethnic distributors to restaurant purchasing groups, from cruise lines to food processors, Eastern is your “go to” source.

## Brand Leadership

Eastern's **SAIL® Brand** has become the seafood industry's gold standard for quality and consistency. Today, **SAIL® Brand** is almost universally requested by name.

Our company's sales and marketing team is comprised of some of the most experienced people in the industry. We welcome opportunities to work with companies in the development of private label brands and in implementing cost-saving inventory management programs.

We also have the ability to provide Vendor Managed Inventory (VMI), which lowers costs, lightens the burden on the customer and strengthens ties between the vendor and the customer.



**SAIL® Brand** farm raised shrimp is grown and processed under the strictest controls to assure the freshest quality possible. Our shrimp is produced under the highest standards of sustainable aquaculture to ensure complete traceability from the hatchery through the grow-out phase in aquaculture farms, to the facility where it is hand-processed and then frozen for its final journey to the customer.

## DIVE IN and ENJOY!

### SHRIMP

Cooked Peeled & Deveined Tail-on / Tail-off  
Cooked Easy Peel  
Cooked Shell-on  
Cooked Shrimp Rings & Platters  
Retail-Ready Shrimp Trays  
Cooked and Peeled Salad Shrimp  
Raw Easy Peel  
Raw Peeled & Deveined Tail-on / Tail-off  
Raw Peeled & Undeveined  
IQF Shell-on  
Block Shell-on  
Head-on  
Skewers  
Breaded  
Butterfly Tail-on  
Marinated  
All Natural

### SCALLOPS

Bay  
Sea  
Natural

### CRAB

Snow Crab Clusters  
King Crab Legs and Claws

### LOBSTER

### SQUID

### TILAPIA

*Eastern is one of the world's largest suppliers of both wild and farm raised shrimp, bay and sea scallops, king and snow crab, lobster and lobster tails, squid and tilapia.*



Corporate Headquarters:

Teaneck, NJ

Sales Offices:

Northeastern Sales Office, MA, USA

Southeastern Sales Office, FL, USA

Western Sales Office, CA, USA

International Service Offices:

Guayaquil, Ecuador

Ciudad Obregón, Sonora, Mexico

Nonthaburi, Thailand



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